

Sales Performance (Sep. 2023)

Asahi Group Japan, Ltd.

■ **Asahi Breweries**

【Revenue by category (YoY)】

| | Sep. | Jan.-Sep. |
|-----------------------|---------|-----------|
| | YoY (%) | YoY (%) |
| Beer-type beverages | 83 | 101 |
| Whiskey and Spirits | 101 | 121 |
| RTD | 102 | 103 |
| Wine | 103 | 107 |
| Shochu | 119 | 115 |
| Non-alcohol beverages | 92 | 103 |

<Sales Volume by brands (YoY)>

| (unit/'000 cases) | Sep. | | Jan.-Sep. | |
|-------------------|-------|--------|-----------|--------|
| | Cases | YoY(%) | Cases | YoY(%) |
| Super Dry | 5,550 | 72 | 51,260 | 100 |
| Style Free | 1,490 | 106 | 9,450 | 99 |
| Clear Asahi | 1,660 | 95 | 11,270 | 102 |

※1case=633ml×20 bottles

■ **Asahi Soft Drinks**

【Sales Volume by brands (YoY)】

| | Sep. | Jan.-Sep. |
|-------------------------|---------|-----------|
| | YoY (%) | YoY (%) |
| Mitsuya | 92 | 96 |
| Calpis | 103 | 94 |
| Wonda | 67 | 86 |
| Juroku-cha | 88 | 82 |
| Oisii-mizu | 108 | 110 |
| Wilkison | 100 | 101 |
| Focus 6 Brands Total | 92 | 94 |
| Asahi Soft Drinks Total | 99 | 101 |

■ **Asahi Group Food**

【Revenue by business (YoY)】

| | Sep. | Jan.-Sep. |
|------------------------|---------|-----------|
| | YoY (%) | YoY (%) |
| Mintia | 116 | 122 |
| Ippon Manzoku Bar | 82 | 99 |
| Amano Foods(Miso soup) | 80 | 92 |
| Dear-Natura | 112 | 106 |
| Wakodo(Baby food) | 92 | 104 |
| Balance-kondate series | 95 | 100 |
| Asahi Group Food Total | 95 | 103 |