

Sales Performance (Oct. 2023)

Asahi Group Japan, Ltd.

■ **Asahi Breweries**

【Revenue by category (YoY)】

	Oct.	Jan.-Oct.
	YoY (%)	YoY (%)
Beer-type beverages	145	104
Whiskey and Spirits	120	121
RTD	92	102
Wine	92	105
Shochu	76	111
Non-alcohol beverages	121	105

<Sales Volume by brands (YoY)>

(unit/'000 cases)	Oct.		Jan.-Oct.	
	Cases	YoY(%)	Cases	YoY(%)
Super Dry	5,240	148	56,500	103
Style Free	590	83	10,050	98
Clear Asahi	630	90	11,900	101

※1case=633ml×20 bottles

■ **Asahi Soft Drinks**

【Sales Volume by brands (YoY)】

	Oct.	Jan.-Oct.
	YoY (%)	YoY (%)
Mitsuya	120	97
Calpis	99	94
Wonda	93	87
Juroku-cha	132	85
Oisii-mizu	124	112
Wilkison	105	101
Focus 6 Brands Total	109	96
Asahi Soft Drinks Total	111	102

■ **Asahi Group Food**

【Revenue by business (YoY)】

	Oct.	Jan.-Oct.
	YoY (%)	YoY (%)
Mintia	134	123
Ippon Manzoku Bar	101	99
Amano Foods(Miso soup)	110	94
Dear-Natura	99	105
Wakodo(Baby food)	104	104
Balance-kondate series	115	102
Asahi Group Food Total	108	103