

<Supplementary Information>

FY2016 Q3 Consolidated Financial Results

(Billions of yen)

Summary of Statements of Income	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3 Inc./Dec.
		Inc./Dec.	YoY		Inc./Dec.	YoY	
Alcohol Beverages Business	735.5	9.8	1.3%	1,018.9	13.0	1.3%	-
Soft Drinks Business	377.3	14.1	3.9%	488.6	11.3	2.4%	-
Food Business	88.9	4.9	5.8%	122.1	4.9	4.2%	-
Overseas Business *	160.4	(21.4)	(11.8%)	239.4	(11.1)	(4.4%)	15.0
Other Business	75.6	3.5	4.8%	101.5	4.2	4.4%	-
Adjustmenet (corporate and elimination)	(72.1)	(3.7)	-	(95.5)	(4.8)	-	-
Sales	1,365.6	7.1	0.5%	1,875.0	17.6	0.9%	15.0
Alcohol Beverages Business	85.3	1.3	1.6%	120.7	1.0	0.8%	-
Soft Drinks Business	25.5	6.2	32.1%	31.1	5.8	23.1%	2.0
Food Business	7.4	2.0	38.0%	10.0	1.6	18.4%	-
Overseas Business *	7.9	(0.1)	(0.8%)	11.7	(2.3)	(16.2%)	(2.5)
Other Business	1.4	(0.4)	(20.3%)	2.0	(0.4)	(18.3%)	-
Adjustmenet (corporate and elimination) *	(14.1)	(1.3)	-	(18.7)	(0.2)	-	2.4
Amortization of goodwill *	(10.8)	1.2	-	(16.1)	0.1	-	(1.9)
Operating income	102.6	9.1	9.7%	140.7	5.6	4.1%	-
Non-operating income or expenses	(7.8)	(15.8)		(2.2)	(13.0)		-
Income/expense on financing activities	(0.4)	0.4		(0.8)	0.1		-
Other income/expense, net	(7.4)	(16.2)		(1.4)	(13.1)		-
[Equity in net income(loss) of unconsolidated subsidiaries]	(4.2)	(14.2)		2.4	(11.8)		-
[Others]	(3.2)	(2.0)		(3.8)	(1.3)		-
Ordinary income	94.8	(6.7)	(6.6%)	138.5	(7.4)	(5.1%)	-
Extraordinary income or loss	(35.9)	(33.8)		(17.1)	16.1		(5.0)
Loss (gain) on sales and valuation of investment securities	(34.9)	(35.4)		(27.1)	(25.4)		(28.6)
Gain (loss) on sales and retirement of non current assets	1.7	3.5		(1.5)	2.6		2.0
Business integration expenses	(2.3)	0.7		(2.3)	5.8		(0.9)
Loss (gain) related to subsidiaries and affiliates	-	(4.5)		14.8	10.3		14.8
Impairmet loss	-	-		-	19.9		-
Other extraordinary items	(0.4)	1.9		(1.0)	2.9		7.7
Income before taxes	58.9	(40.5)	(40.7%)	121.4	8.6	7.7%	(5.0)
Income taxes	(23.6)	7.8		(42.1)	(4.5)		4.6
Loss attributable to non-controlling interests	0.7	(0.2)		0.7	(0.6)		0.4
Profit attributable to owners of the parent	36.0	(33.0)	(47.8%)	80.0	3.6	4.7%	-

* Full year forecast includes the impact of Europe business (tentative figure), which we acquired on October 11, 2016.

Summary of Statements of Balance Sheet - Others	Q3 (as of September 30)			Full year forecast (announced on November 2)			announced on Aug. 3 Inc./Dec.
		Inc./Dec.	YoY		Inc./Dec.	YoY	
Total assets	1,722.4	(179.2)	(9.4%)	2,090.0	188.4	9.9%	305.0
Total net assets	825.5	(66.3)	(7.4%)	880.0	(11.8)	(1.3%)	(12.0)
Shareholders' equity	814.0	(63.7)	(7.3%)	870.0	(7.7)	(0.9%)	(10.0)
Interest-bearing debt	353.5	(61.5)	(14.8%)	583.0	168.1	40.5%	246.0
Debt Equity Ratio	0.43	(0.04)	(8.1%)	0.67	0.20	41.7%	0.29

Others	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3 Inc./Dec.
		Inc./Dec.	YoY		Inc./Dec.	YoY	
Capital expenditures	34.1	1.0	2.9%	78.0	25.9	49.7%	-
Depreciation	35.2	0.0	0.1%	51.0	4.4	9.4%	1.0

* Capital expenditures and depreciation do not include lease assets or trademarks at the time of acquisition of overseas subsidiaries.

FY2016 Q3 Financial Results (Individual)

<Sales>

(Billions of yen)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3 Inc./Dec.
		Inc./Dec.	YoY		Inc./Dec.	YoY	
Asahi Breweries *1	706.5	9.6	1.4%	978.7	12.9	1.3%	-
Other / elimination in segment *2	29.0	0.2	0.7%	40.2	0.2	0.4%	-
Alcohol Beverages Business	735.5	9.8	1.3%	1,018.9	13.0	1.3%	-
Asahi Soft Drinks *3	361.9	14.2	4.1%	468.0	10.8	2.4%	-
LB	17.0	(0.5)	(2.8%)	22.7	0.1	0.3%	-
Other / elimination in segment	(1.5)	0.3	-	(2.1)	0.4	-	-
Soft Drinks Business	377.3	14.1	3.9%	488.6	11.3	2.4%	-
Asahi Group Foods *4	88.9	5.0	6.0%	122.1	5.1	4.4%	-
Other / elimination in segment	0.0	(0.2)	(88.1%)	(0.0)	(0.2)	-	-
Food Business	88.9	4.9	5.8%	122.1	4.9	4.2%	-
Oceania business	101.7	(11.3)	(10.0%)	145.7	(17.5)	(10.7%)	-
Southeast Asia business	39.9	(7.6)	(15.9%)	56.6	(4.9)	(7.9%)	-
China business	14.9	(1.7)	(10.4%)	17.7	(2.3)	(11.7%)	-
Europe business *5	-	-	-	15.0	15.0	-	15.0
Other / elimination in segment *6	3.9	(0.8)	(17.0%)	4.4	(1.3)	(22.9%)	-
Overseas Business	160.4	(21.4)	(11.8%)	239.4	(11.1)	(4.4%)	15.0
Other Business *7	75.6	3.5	4.8%	101.5	4.2	4.4%	-
Adjustment (corporate and elimination)	(72.1)	(3.7)	-	(95.5)	(4.8)	-	-
Total	1,365.6	7.1	0.5%	1,875.0	17.6	0.9%	15.0

<Operating Income>

(Billions of yen)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3 Inc./Dec.
		Inc./Dec.	YoY		Inc./Dec.	YoY	
Asahi Breweries *1	84.5	1.4	1.7%	119.5	1.1	0.9%	-
Other / elimination in segment *2	0.8	(0.1)	(12.5%)	1.2	(0.1)	(7.7%)	-
Alcohol Beverages Business	85.3	1.3	1.6%	120.7	1.0	0.8%	-
Asahi Soft Drinks *3	24.5	6.0	32.7%	30.0	5.9	24.3%	2.0
LB	0.7	0.1	24.5%	0.8	0.1	10.9%	-
Other / elimination in segment	0.2	0.0	4.1%	0.3	(0.1)	△ 24.5%	-
Soft Drinks Business	25.5	6.2	32.1%	31.1	5.8	23.1%	2.0
Asahi Group Foods *4	7.4	1.9	34.8%	9.8	1.3	14.6%	-
Other / elimination in segment	0.1	0.1	-	0.2	0.3	-	-
Food Business	7.4	2.0	38.0%	10.0	1.6	18.4%	-
Oceania business	4.5	(0.9)	(17.4%)	10.3	(1.2)	(10.3%)	-
Southeast Asia business	2.3	(0.1)	(5.3%)	3.0	0.3	10.8%	-
Chinese business	1.3	0.5	58.3%	1.1	0.2	30.2%	-
Europe business *5	-	-	-	(2.5)	(2.5)	-	(2.5)
Other / elimination in segment *6	(0.1)	0.5	-	(0.2)	0.9	-	-
Overseas Business	7.9	(0.1)	(0.8%)	11.7	(2.3)	(16.2%)	(2.5)
Other Business *7	1.4	(0.4)	(20.3%)	2.0	(0.4)	(18.3%)	-
Adjustment (corporate / elimination) *8, *9	(14.1)	(1.3)	-	(18.7)	(0.2)	-	2.4
Amortization of goodwill and other *8	(10.8)	1.2	-	(16.1)	0.1	-	(1.9)
Total	102.6	9.1	9.7%	140.7	5.6	4.1%	-

*1 Asahi Breweries includes Nikka, Sainte Neige, Satsumatsukasa and Enoteca, which were previously in Other / elimination in segment of Alcohol Beverages Business

*2 Other/elimination in segment includes Lotte Asahi and Asahi Beer U.S.A, both which were previously in Other / elimination in segment of Overseas Business

*3 Domestic manufacturing business and dairy products business of Calpis were integrated to Asahi Soft Drinks.

*4 Asahi Food & Healthcare, Wakodo and Amano Jitsugyo were integrated to Asahi Group Foods, which was founded in 2015.

*5 Only full year forecast figure (tentative figure) is described since Europe business was acquired on October 11, 2016

*6 Other / elimination in segment of Overseas business includes overseas business of Calpis, which was previously in Soft Drinks Business.

*7 Other Business includes functional foods business and feed business of Calpis, which were previously in Soft Drinks Business.

*8 Full year forecast includes the impact of Europe business (tentative figure), which we acquired on October 11, 2016.

*9 Adjustment (corporate / elimination) includes all corporate expenses incurred by Asahi Group Holdings.

In addition, Asahi Group Holdings records income from major subsidiaries such as management fees and corporate brand royalties on a non-consolidated basis. Operating income for each business segment has been arrived at without taking into account major subsidiaries' expenditures for these management fees and corporate brand royalties.

Break-Down Forecast of Increase/Decrease in Profit (Alcohol Beverages Business)

< Asahi Breweries / Sales Volume >

(Millions of cases)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3
		Inc./Dec.	YoY		Inc./Dec.	YoY	Inc./Dec.
Beer	-	-	(2%)	105.50	(0.56)	(0.5%)	-
Happoshu	-	-	(4%)	14.00	(1.80)	(11.4%)	-
New Genre	-	-	9%	42.00	3.01	7.7%	-
Beer-type beverages total	-	-	0%	161.50	0.65	0.4%	-

< Asahi Breweries / Sales >

(Billions of yen)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3
		Inc./Dec.	YoY		Inc./Dec.	YoY	Inc./Dec.
Beer	403.7	(8.5)	(2.1%)	571.2	(3.1)	(0.5%)	-
Happoshu	43.5	(1.6)	(3.6%)	54.0	(7.1)	(11.6%)	-
New Genre	103.8	8.8	9.2%	138.8	9.7	7.5%	-
Beer-type beverages total	551.0	(1.3)	(0.2%)	764.0	(0.5)	(0.1%)	-
Whiskey, Brandy, Sprints	39.5	(3.3)	(7.7%)	52.1	(5.8)	(10.0%)	-
Wine	27.2	6.2	29.5%	41.7	7.8	23.1%	-
RTD	27.2	6.8	33.2%	36.6	8.3	29.5%	-
Shochu	19.5	(1.0)	(4.9%)	28.0	(0.8)	(2.7%)	-
Other alcohol etc.	0.0	(0.0)	(22.5%)	0.1	-	0.0%	-
Other than beer-type beverages total	113.5	8.6	8.2%	158.5	9.6	6.4%	-
Non alcohol beverages	23.5	1.8	8.3%	30.5	1.3	4.5%	-
Other, contracted manufacture, etc.	18.5	0.4	2.4%	25.8	2.5	10.6%	-
Total sales	706.5	9.6	1.4%	978.7	12.9	1.3%	-

< Summary of Statements of Income >

(Billions of yen)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3
		Inc./Dec.	YoY		Inc./Dec.	YoY	Inc./Dec.
Beer-type - Increase in sales volume *1	-	0.0		-	1.1		-
Change in Beer-type *2	-	0.4		-	0.7		-
Other than beer-type beverages - increase in sales volume *3	-	3.9		-	3.8		-
Cost reduction in manufacturing *4	-	4.0		-	4.5		-
Cost increase in manufacturing *5	-	(1.0)		-	(1.1)		-
Increase in sales promotion expenses *6	78.7	(2.7)		107.3	(3.9)		-
Increase in other expenses *7	-	(3.1)		-	(4.1)		-
(Increase in labor expenses)	-	(0.9)		-	(0.9)		-
(Increase in depreciation)	-	(0.0)		-	(0.3)		-
(Increase in sales equipment related expenses)	-	(0.9)		-	(1.1)		-
(Decrease in factory related expenses)	-	0.1		-	(0.1)		-
(Decrease in research and development expenses)	-	0.0		-	0.1		-
(Others) *8	-	(1.3)		-	(1.8)		-
Asahi Breweries *	84.5	1.4	1.7%	119.5	1.1	0.9%	-
Other / elimination in segment **	0.8	(0.1)	(12.5%)	1.2	(0.1)	(7.7%)	-
Operating Income	85.3	1.3	1.6%	120.7	1.0	0.8%	-

* Asahi Breweries includes Nikka, Sainte Neige, Satsumatsukasa and Enoteca, which were previously in Other / elimination in segment of Alcohol Beverages Business

** Other / elimination in segment includes Lotte Asahi and Asahi Beer U.S.A, both which were previously in Other / elimination in segment of Overseas Business

*1: Beer -3.2, Happoshu -0.5, New genre 3.7

*2: Category mix -0.3, Container mix 0.7

*3: Including new consolidated effect of Enoteca (1.9 in Q1 2016)

*4: Raw materials 1.5, Utilities 1.4, Other than beer-type beverages 1.0 etc.

*5: Raw materials -0.6 etc.

*6: Advertisement 0.2, Promotion expenses -2.9 (Beer-type beverages -1.6, Others -1.1)

*7: Including new consolidated effect of Enoteca (-1.7 in Q1 2016)

*8: New consolidated effect of Enoteca -0.8, Enterprise taxes due to tax revision -0.5

Break-Down Forecast of Increase/Decrease in Profit (Soft Drinks Business)

< Asahi Soft Drinks / Sales Volume >

(Millions of cases)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3
		Inc./Dec.	YoY		Inc./Dec.	YoY	Inc./Dec.
Carbonated drinks	45.69	3.02	7.1%	57.40	3.31	6.1%	1.20
Fruit juice	11.68	(0.49)	(4.1%)	14.85	(0.71)	(4.6%)	(0.15)
Coffee	31.89	1.59	5.3%	43.90	1.47	3.5%	(0.80)
Tea	32.25	1.38	4.5%	41.60	1.42	3.5%	0.60
Functional	6.66	(1.21)	(15.4%)	8.25	(1.45)	(15.0%)	(0.75)
Mineral water	20.43	(0.33)	(1.6%)	25.80	(0.77)	(2.9%)	(0.80)
Other drinks *	12.71	(0.26)	(2.0%)	18.00	(0.51)	(2.8%)	-
Calpis *	27.46	0.82	3.1%	34.60	0.88	2.6%	0.70
Sales of other company's products	5.03	0.78	18.5%	6.60	0.90	15.7%	-
Sales Volume Total	193.78	5.30	2.8%	251.00	4.52	1.8%	-

< Asahi Soft Drinks / Sales >

(Billions of yen)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3
		Inc./Dec.	YoY		Inc./Dec.	YoY	Inc./Dec.
Carbonated drinks	73.3	4.6	6.7%	91.8	4.9	5.7%	1.8
Fruit juice	16.1	(1.4)	(8.0%)	20.1	(2.3)	(10.2%)	(0.9)
Coffee	67.6	3.4	5.3%	92.9	3.1	3.5%	(1.3)
Tea	49.2	2.3	4.9%	63.9	2.4	3.8%	0.9
Functional	12.1	(2.3)	(16.0%)	14.6	(3.3)	(18.2%)	(1.4)
Mineral water	24.2	1.1	4.9%	30.8	1.2	4.1%	(0.2)
Other drinks *	30.6	(0.1)	(0.4%)	41.5	(1.8)	(4.2%)	-
Calpis *	62.0	2.8	4.8%	77.5	2.8	3.8%	1.9
Sales of other company's products	17.5	2.5	16.9%	23.0	3.0	14.9%	-
Other **	9.3	1.2	15.3%	11.9	0.7	6.6%	(0.8)
Sales Total	361.9	14.2	4.1%	468.0	10.8	2.4%	-

< Summary of Statements of Income >

(Billions of yen)

	Q3 (9month ended September 30)			Full year forecast (announced on November 2)			announced on Aug. 3
		Inc./Dec.	YoY		Inc./Dec.	YoY	Inc./Dec.
Increase in sales volume	-	3.2		-	2.5		-
Change in production composition, etc.	-	1.4		-	1.4		0.4
Cost reduction *1	-	3.1		-	3.9		0.9
Cost increase *2	-	(0.4)		-	(0.5)		0.3
Increase in sales promotion expenses *3	-	(1.6)		-	(2.0)		-
Other expenses *4	-	0.3		-	0.6		0.4
Asahi Soft Drinks **	24.5	6.0	32.7%	30.0	5.9	24.3%	2.0
LB	0.7	0.1	24.5%	0.8	0.1	10.9%	-
Other / elimination in segment	0.2	0.0	4.1%	0.3	(0.1)	(24.5%)	-
Operating Income	25.5	6.2	32.1%	31.1	5.8	23.1%	2.0

* Calpis includes the figures of Calpis brand (Calpis and Calpis water) and Other drinks includes the figures of other brands in the previous Calpis segment.

** Domestic manufacturing business and dairy products business of Calpis were integrated to Asahi Soft Drinks.

*1: Raw materials 0.9, Packages 1.2, Rate of operation/in-house production 1.0

*2: Raw materials -0.2, Packages -0.2

*3: Promotion expenses -1.6, Advertisement 0.0

*4: Depreciation, Cost transition regarding integration etc.

Reference Data

◆ Goodwill etc. by segment

(Billions of yen)

	FY2016 Q3	Inc./Dec.	FY2016 Forecast announced on Nov. 2	Inc./Dec.	Remarks
Alcohol Beverages Business	(1.0)	(0.4)	(1.3)	(0.3)	
Goodwill	(1.0)	0.0	(1.3)	0.0	
Trademark right	(1.3)	0.0	(1.7)	0.0	
Soft Drinks Business	(2.3)	0.0	(3.0)	0.0	
Food Business	(0.3)	0.0	(0.4)	0.0	
Goodwill	(3.3)	0.9	(4.3)	1.2	} Rate in foreign currency (Australian dollar) } ※The price changes according to the exchange rate.
Intangible assets	(1.1)	0.2	(1.4)	0.3	
Trademark right	(0.7)	0.0	(1.0)	0.0	
Oceania business	(5.1)	1.1	(6.6)	1.6	
Goodwill	(1.5)	0.3	(1.9)	0.6	} Rate in foreign currency } ※The price changes according to the exchange rate.
Intangible assets	(0.6)	0.1	(0.8)	0.1	
Southeast Asia business	(2.1)	0.4	(2.8)	0.8	
Europe business *	-	-	(1.9)	(1.9)	
Overseas Business	(7.2)	1.6	(11.3)	0.5	
Other Business	(0.1)	0.0	(0.2)	0.0	
Total	(10.8)	1.2	(16.1)	0.1	

* Full year forecast includes the impact of Europe business (tentative figure), which we acquired on October 11, 2016.

< Equity method affiliates >

Tsingtao Brewery	(1.9)	0.0	(2.6)	0.0	
Tingyi-Asahi Beverages	(0.7)	0.0	(0.9)	0.0	

◆ Exchange Rate

(Yen)

	FY2015 Q3 (Average)	FY2016 Q3 (Average)	FY2015 (Average)	FY2016 Target announced on Nov. 2	
US dollar	121.0	108.6	121.1	106.5	
(Equity in net income of affiliates)	118.3	115.0	119.3	111.5	※Tingyi-Asahi Beverages Holding
Australian dollar	92.3	80.4	91.1	78.5	
Ringgit Malaysia	32.1	26.6	31.2	26.5	
Indonesian Rupiah	0.0092	0.0082	0.0091	0.0080	
Chinese Yuan	19.3	16.5	19.2	16.0	
(Equity in net income of affiliates)	19.1	17.7	19.2	17.0	※Tsingtao Brewery
Euro	-	-	-	114.0	

Impact of introduction of IFRS (estimate)

(Billions of yen)

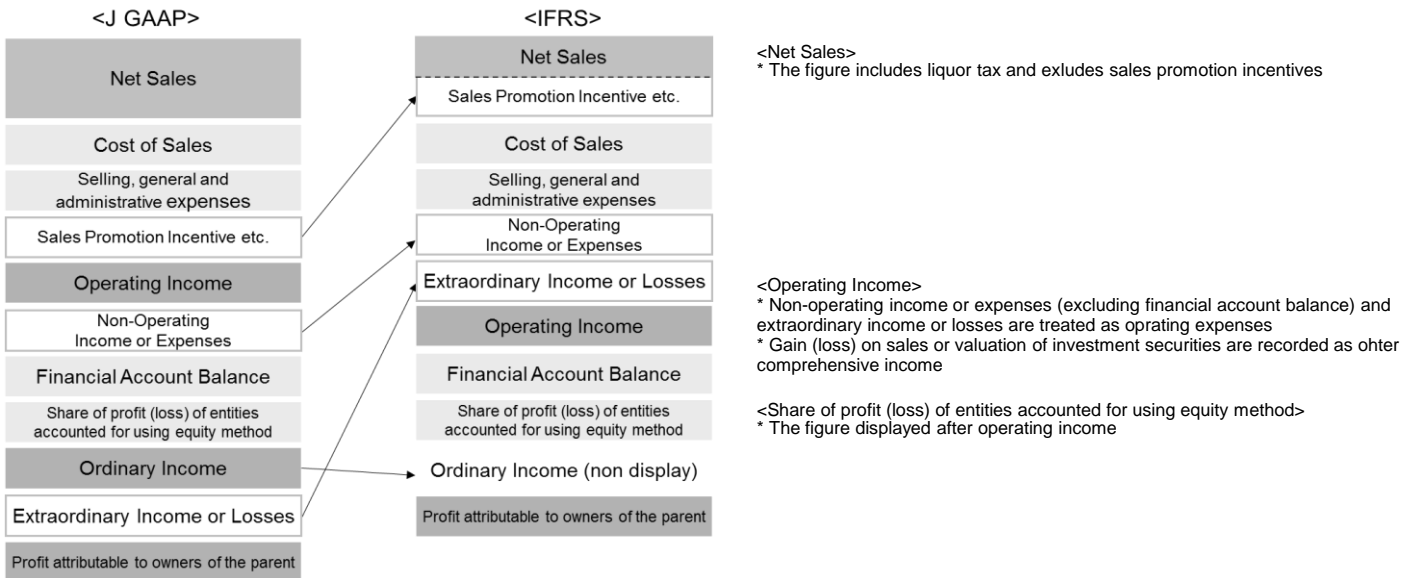
	FY2016 est. J GAAP	IFRS impact	IFRS adjustment estimate	FY2015 J GAAP	Inc./Dec.	Remarks
Sales	1,875.0	-160.0 ~ -180.0	1,695.0 ~ 1,715.0	1,857.4	-142.4 ~ -162.4	including sales deductions of promotion incentives etc.
Amortization of goodwill total (consolidated subsidiaries)	(16.1)	10.0	(6.1)	(16.3)	10.1	Non-amortization of
Alcohol Beverages Business	(1.3)	1.1	(0.2)	(0.9)	0.7	
Soft Drinks Business	(3.0)	1.3	(1.7)	(3.0)	1.3	
Food Business	(0.4)	0.4	-	(0.4)	0.4	
Overseas Business	(11.3)	7.2	(4.1)	(11.8)	7.7	
Oceania business total	(6.6)	4.3	(2.3)	(8.2)	5.9	
Southeast Asia business total	(2.8)	1.9	(0.8)	(3.6)	2.7	
Europe business total *1	(1.9)	1.0	(0.9)	-	(0.9)	
Other Business	(0.2)	0.0	(0.2)	(0.2)	-	
Adjustment of depreciation	(51.0)	(1.0)	(52.0)	(46.6)	(5.4)	Difference between J GAAP and IFRS
Adjustment of defined benefit plans	-	(3.0)	(3.0)	-	(3.0)	Difference between J GAAP and IFRS
Operating Income *2	140.7	6.0	146.7	135.1	11.6	
Amortization of goodwill total (equity method affiliates)	(3.5)	3.5	-	(3.5)	3.5	Non-amortization of goodwill (Tsingtao 2.6, Tingyi-Asahi Beverages 0.9)
Other IFRS adjustment *3	-	(1.0)	(1.0)	-	(1.0)	Difference between J GAAP and IFRS
Profit attributable to owners of the parent	80.0	8.5	88.5	76.4	12.1	

*1 Only full year forecast figure (tentative figure) is described since Europe business was acquired on October 11, 2016

*2 The figures are calculated by adding main impacts of IFRS (amortization of goodwill and depreciation) to J GAAP excluding the impacts of non-operating income or expenses and extraordinary income or losses.

*3 The figures include impacts of the adjustment of difference between J GAAP and IFRS at the timing of stock sales, and the adjustment of tax effect of retained earnings in equity method affiliates

EPS (yen)	174.6	18.6	193.2	166.3	26.9
ROE	9.2%	1.5%	10.7%	8.8%	1.9%



Fiscal Year	2015				2016				2017			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Accounting Standard	J GAAP								IFRS			