

2018 Q1 Consolidated Financial Results Highlight

◆ Business Performance Highlight

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
		2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY
Revenue	442.1	379.2	62.9	16.6%	998.0	937.4	60.6	6.5%
Domestic Business	211.4	216.2	- 4.8	- 2.2%	489.0	495.9	- 6.9	- 1.4%
Overseas Business	133.0	76.6	56.4	73.6%	275.5	222.4	53.1	23.9%
Revenue excluding liquor tax	344.4	292.8	51.6	17.6%	764.6	718.4	46.2	6.4%
Core operating profit *	24.1	15.0	9.1	60.5%	81.7	71.3	10.4	14.6%
Operating profit	24.8	13.6	11.2	81.8%	75.6	67.5	8.1	12.0%
Profit before tax	22.1	5.9	16.2	274.7%	77.7	60.5	17.2	28.5%
Profit for the period	14.5	2.7	11.8	433.8%	55.0	40.7	14.3	35.3%
Profit attributable to owners of parent	14.8	2.8	12.0	430.3%	55.0	40.7	14.3	35.1%

* Core operating profit is the reference index for normalized business performance.

Core operating profit = Revenue - (COGS + general administrative cost)

◆ Reference Index

	Q1 (3 months ended March 31)			H1 forecast (announced on February 15)		
		2017	Inc./Dec.		2017	Inc./Dec.
Alcohol Beverages Business (including liquor tax)	8.6%	8.0%	0.6%	10.9%	10.6%	0.3%
(excluding liquor tax)	14.3%	13.3%	1.0%	18.2%	17.8%	0.4%
Soft Drinks Business	5.2%	4.3%	0.9%	9.7%	9.3%	0.4%
Food Business	11.9%	11.3%	0.6%	11.1%	11.0%	0.1%
Overseas Business (including liquor tax)	8.8%	2.9%	5.9%	10.6%	8.0%	2.6%
(excluding liquor tax)	10.5%	3.3%	7.2%	12.8%	9.5%	3.3%
Core operating profit margin (including liquor tax)	5.4%	4.0%	1.4%	8.2%	7.6%	0.6%
(excluding liquor tax)	7.0%	5.1%	1.9%	10.7%	9.9%	0.8%
EPS (yen)	32.3	6.1	26.2	120.1	88.9	31.2

2018 Q1 Consolidated Financial Results

◆ Summary of Statement of Profit or Loss

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Alcohol Beverages Business	180.3	188.4	- 8.0	- 4.3%	440.3	440.2	0.1	0.0%
Soft Drinks Business	72.9	75.2	- 2.2	- 2.9%	172.7	178.3	- 5.6	- 3.1%
Food Business	27.6	27.0	0.6	2.2%	55.2	55.2	0.0	0.0%
Overseas Business	159.1	87.3	71.8	82.2%	332.2	263.1	69.1	26.3%
Other Business	23.8	23.2	0.5	2.3%	52.3	51.2	1.1	2.1%
Adjustmenet (corporate and elimination)	- 21.6	- 21.8	0.2	-	- 54.7	- 50.6	- 4.1	-
Revenue	442.1	379.2	62.9	16.6%	998.0	937.4	60.6	6.5%
Alcohol Beverages Business	15.6	15.0	0.6	3.9%	47.9	46.7	1.2	2.6%
Soft Drinks Business	3.8	3.2	0.6	18.0%	16.8	16.6	0.2	1.3%
Food Business	3.3	3.1	0.2	7.7%	6.1	6.1	0.0	0.8%
Overseas Business	14.0	2.5	11.5	453.5%	35.2	21.1	14.1	66.5%
Other Business	- 0.6	- 0.9	0.3	-	0.1	0.3	- 0.2	- 60.6%
Adjustmenet (corporate and elimination)	- 4.3	- 4.3	0.1	-	- 10.5	- 9.9	- 0.6	-
Amortization of acquisition-related intangible assets *	- 5.7	- 2.4	- 3.3	-	- 10.9	- 7.5	- 3.4	-
Corporate adjustment (IFRS adjustment)	- 2.1	- 1.2	- 0.9	-	- 3.0	- 2.0	- 1.0	-
Core operating profit	24.1	15.0	9.1	60.5%	81.7	71.3	10.4	14.6%
Adjustment item	0.7	- 1.4	2.1	-	- 6.1	- 3.8	- 2.3	-
Loss (gain) on sales and retirement of non current assets	- 0.4	0.1	- 0.5	-	- 2.7	- 0.7	- 2.0	-
Gain (loss) on revaluation of subsidiaries and affiliates	1.4	-	1.4	-	-	-	-	-
Business integration expenses	- 0.2	- 0.5	0.2	-	-	- 1.8	1.8	-
Others	- 0.1	- 1.0	0.9	-	- 3.4	- 1.2	- 2.1	-
Operating profit	24.8	13.6	11.2	81.8%	75.6	67.5	8.1	12.0%
Financing income or loss	- 1.3	- 0.7	- 0.6	-	- 1.7	- 1.1	- 0.6	-
Share of profit (loss) of entities accounted for using equity method	0.2	- 5.5	5.6	-	0.3	- 3.7	4.1	-
Loss on sales of investments accounted for using equity method	- 0.9	-	- 0.9	-	-	-	-	-
Others	- 0.7	- 1.6	0.9	-	3.5	- 2.2	5.7	-
Profit before tax	22.1	5.9	16.2	274.7%	77.7	60.5	17.2	28.5%
Income tax expense	- 7.6	- 3.2	- 4.4	-	- 22.7	- 19.8	- 2.9	-
Profit for the period	14.5	2.7	11.8	433.8%	55.0	40.7	14.3	35.3%
Profit attributable to owners of parent	14.8	2.8	12.0	430.3%	55.0	40.7	14.3	35.1%
Profit attributable to non-controlling interests	- 0.3	- 0.1	- 0.2	-	-	- 0.1	0.1	-

* We reconstructed the business category on January 1, 2018. We reflect the impact related to the issues described as below to the figures in 2017. Lotte Asahi and Asahi Beer U.S.A, both of which were previously in Other / elimination in segment in Alcohol Beverages Business were transferred to Other / elimination in segment in Overseas Business.

*1 We adjusted the amortization of acquisition-related intangible assets of Central Europe business during April - June in 2017 retroactively due to the confirmation of the tentative accounting process for business combination on March 2018.

◆ Summary of Statement of Financial Position

	Q1 (as of March 31)			
	end of 2017	Inc./Dec.	YoY	
Total Assets	3,082.7	3,346.8	- 264.1	- 7.9%
Total Equity	1,104.0	1,152.7	- 48.8	- 4.2%
Total equity attributable to owners of parent	1,100.7	1,145.1	- 44.4	- 3.9%
Interest-bearing debt	1,199.0	1,261.9	- 63.0	- 5.0%

◆ Others

	Q1 (3 months ended March 31)			
	2017	Inc./Dec.	YoY	
Capital expenditures	10.6	12.7	- 2.2	- 17.1%
Depreciation	17.9	13.2	4.7	35.9%

* Capital expenditures and depreciation do not include lease assets or trademarks at the time of acquisition of subsidiaries.

2018 Q1 Financial Results (Individual)
◆Revenue

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Asahi Breweries	181.6	189.3	- 7.6	- 4.0%	446.4	443.0	3.5	0.8%
Other / elimination in segment *1	5.0	6.7	- 1.7	- 24.8%	11.0	14.2	- 3.2	- 22.8%
Corporate adjustment (IFRS adjustment)	- 6.4	- 7.6	1.3	-	- 17.1	- 17.0	- 0.1	-
Alcohol Beverages Business	180.3	188.4	- 8.0	- 4.3%	440.3	440.2	0.1	0.0%
Asahi Soft Drinks *2	102.1	98.1	4.0	4.0%	239.1	231.0	8.2	3.5%
LB	-	4.3	- 4.3	-	-	10.2	- 10.2	-
Other / elimination in segment	-	- 0.4	0.4	-	-	- 1.0	1.0	-
Corporate adjustment (IFRS adjustment)	- 29.1	- 26.9	- 2.2	-	- 66.4	- 61.8	- 4.6	-
Soft Drinks Business	72.9	75.2	- 2.2	- 2.9%	172.7	178.3	- 5.6	- 3.1%
Asahi Group Foods	30.1	29.5	0.7	2.3%	61.0	61.0	0.0	0.0%
Other / elimination in segment	- 0.0	- 0.0	0.0	-	-	- 0.0	0.0	-
Corporate adjustment (IFRS adjustment)	- 2.6	- 2.5	- 0.1	-	- 5.8	- 5.8	- 0.0	-
Food Business	27.6	27.0	0.6	2.2%	55.2	55.2	0.0	0.0%
Europe business *3	92.5	24.5	68.0	278.1%	209.3	142.6	66.6	46.7%
Oceania business	44.1	41.5	2.7	6.5%	84.9	76.0	8.9	11.7%
Southeast Asia business	13.8	13.0	0.8	6.4%	25.1	26.8	- 1.6	- 6.1%
China business *4	4.4	3.9	0.4	10.3%	3.3	8.6	- 5.3	- 61.5%
Other / elimination in segment *1	4.3	4.5	- 0.2	- 3.4%	9.5	9.1	0.4	4.8%
Corporate adjustment (IFRS adjustment)	-	-	-	-	-	-	-	-
Overseas Business	159.1	87.3	71.8	82.2%	332.2	263.1	69.1	26.3%
Other Business	23.8	23.2	0.5	2.3%	52.3	51.2	1.1	2.1%
Adjustment (corporate and elimination)	- 21.6	- 21.8	0.2	-	- 54.7	- 50.6	- 4.1	-
Total	442.1	379.2	62.9	16.6%	998.0	937.4	60.6	6.5%

◆Core Operating Profit

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Asahi Breweries	15.7	15.1	0.6	4.0%	47.7	46.4	1.3	2.7%
Other / elimination in segment *1	- 0.1	- 0.1	- 0.0	-	0.2	0.2	- 0.0	- 17.2%
Alcohol Beverages Business	15.6	15.0	0.6	3.9%	47.9	46.7	1.2	2.6%
Asahi Soft Drinks	3.7	3.1	0.7	21.2%	16.7	16.1	0.6	3.5%
LB	-	0.0	- 0.0	-	-	0.3	- 0.3	-
Other / elimination in segment	0.1	0.1	- 0.1	- 50.6%	0.1	0.2	- 0.0	- 15.3%
Soft Drinks Business	3.8	3.2	0.6	18.0%	16.8	16.6	0.2	1.3%
Asahi Group Foods	3.1	2.9	0.3	9.5%	6.0	5.8	0.2	3.1%
Other / elimination in segment	0.1	0.2	- 0.0	- 21.4%	0.1	0.3	- 0.1	- 48.5%
Food Business	3.3	3.1	0.2	7.7%	6.1	6.1	0.0	0.8%
Europe business *3	10.3	- 0.8	11.0	-	29.7	16.0	13.7	85.9%
Oceania business	2.7	2.7	- 0.0	- 1.1%	4.0	3.7	0.4	9.9%
Southeast Asia business	0.4	0.1	0.3	545.2%	0.9	0.4	0.5	120.4%
China business *4	0.3	0.2	0.0	4.4%	0.1	0.6	- 0.5	- 87.8%
Other / elimination in segment *1	0.4	0.2	0.1	57.4%	0.5	0.5	0.0	5.9%
Overseas Business	14.0	2.5	11.5	453.5%	35.2	21.1	14.1	66.5%
Other Business	- 0.6	- 0.9	0.3	-	0.1	0.3	- 0.2	- 60.6%
Adjustment (corporate and elimination) *5	- 4.3	- 4.3	0.1	-	- 10.5	- 9.9	- 0.6	-
Amortization of acquisition-related intangible assets *6	- 5.7	- 2.4	- 3.3	-	- 10.9	- 7.5	- 3.4	-
Corporate adjustment (IFRS adjustment)	- 2.1	- 1.2	- 0.9	-	- 3.0	- 2.0	- 1.0	-
Total	24.1	15.0	9.1	60.5%	81.7	71.3	10.4	14.6%

*1 We reconstructed the business category on January 1, 2018. We reflect the impact related to the issues described as below to the figures in 2017.

Lotte Asahi and Asahi Beer U.S.A, both of which were previously in Other / elimination in segment in Alcohol Beverages Business were transferred to Other / elimination in segment in Overseas Business.

Other / elimination in segment in Alcohol Beverages Business in revenue includes the negative impact of assignment of Masuda inc. (whole saler)
Q1: - JPY1.6 billion, H1 forecast: - JPY3.1 billion

*2 The figures in 2018 include the impact of new trading system introduced on January 1, 2018

*3 The figures in 2017 include January - March results of Western Europe business and one-off cost related to the acquisition of Western Europe business (JPY0.4 billion) and Central Europe business (JPY2.2 billion), respectively.

*4 The figures in H1 forecast do not include the forecast of Yantai Beer Tsingtao Asahi Co., Ltd. due to the change of scope of consolidation along with the sale of shares of Tsingtao Brewery.

*5 Adjustment to Core operating profit includes all corporate expenses incurred by Asahi Group Holdings.

In addition, Asahi Group Holdings records income from major subsidiaries such as management fees and corporate brand royalties on a non-consolidated basis. Core operating profit for each business segment has been arrived at without taking into account major subsidiaries' expenditures for these management fees and corporate brand royalties.

*6 We adjusted the amortization of acquisition-related intangible assets of Central Europe business during April - June in 2017 retroactively due to the confirmation of the tentative accounting process for business combination on March 2018.

Details of amortization of acquisition-related intangible assets and Europe business

◆Details of amortization of acquisition-related intangible assets

(Billions of yen)

	Q1 (3 months ended March 31)	Inc./Dec.	Remarks
Alcohol Beverages Business	- 0.1	-	
Soft Drinks Business	- 0.4	0.0	
Food Business	-	-	
Europe business	- 4.6	- 3.5	
Oceania business	- 0.6	- 0.0	
Southeast Asia business	-	0.2	
Overseas Business	- 5.2	- 3.3	
Other Business	- 0.0	-	
Total	- 5.7	- 3.3	

◆Details of Europe business

< Revenue (including liquor tax) >

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Western Europe business	29.0	24.5	4.6	18.7%	68.1	61.0	7.1	11.7%
Central Europe business (since April, 2017)	63.4	-	63.4	-	141.2	81.7	59.5	72.9%
Europe business	92.5	24.5	68.0	278.1%	209.3	142.6	66.6	46.7%

< Core Operating Profit >

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Gross Core Operating Profit	2.2	1.9	0.3	16.2%	7.8	7.5	0.2	3.3%
One off Cost	- 0.0	- 0.4	0.4	-	- 0.1	- 0.8	0.7	-
Western Europe business	2.1	1.4	0.7	47.0%	7.7	6.7	1.0	14.8%
Gross Core Operating Profit	8.5	-	8.5	-	22.7	15.4	7.2	46.8%
One off Cost	- 0.3	- 2.2	1.9	-	- 0.7	- 6.2	5.5	-
Central Europe business	8.2	- 2.2	10.4	-	21.9	9.2	12.7	137.7%
Europe business	10.3	- 0.8	11.0	-	29.7	16.0	13.7	85.9%
Western Europe business	- 1.2	- 1.0	- 0.1	-	- 2.3	- 1.6	- 0.6	-
Central Europe business	- 3.4	-	- 3.4	-	- 6.4	- 3.3	- 3.1	-
Amortization of acquisition-related intangible assets *	- 4.6	- 1.0	- 3.5	-	- 8.7	- 4.9	- 3.7	-

* We adjusted the amortization of acquisition-related intangible assets of Central Europe business during April - June in 2017 retroactively due to the confirmation of the tentative accounting process for business combination on March 2018.

2018 Q1 Breakdown of Inc./Dec. in Revenue and Profit (Alcohol Beverages Business)
< Asahi Breweries Sales Volume >

(Millions of cases)

	Q1 (3 month ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Beer	-	-	- 8%		43.80	44.71	- 0.91	- 2.0%
Happoshu	-	-	- 4%		6.80	7.14	- 0.34	- 4.8%
New Genre	-	-	- 8%		20.90	20.98	- 0.08	- 0.4%
Beer-type beverages total	-	-	- 7%		71.50	72.82	- 1.32	- 1.8%

< Revenue >

(Billions of yen)

	Q1 (3 month ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Beer	93.1	100.3	- 7.2	- 7.2%	241.3	243.2	- 1.9	- 0.8%
Happoshu	11.5	12.1	- 0.5	- 4.4%	26.2	27.5	- 1.4	- 4.9%
New Genre	27.8	30.2	- 2.4	- 7.9%	69.4	69.5	- 0.1	- 0.1%
Beer-type beverages total	132.5	142.6	- 10.1	- 7.1%	336.9	340.2	- 3.3	- 1.0%
Whiskey and spirits	12.5	12.3	0.2	1.6%	27.2	26.2	1.0	3.6%
RTD low-alcohol beverages	9.8	7.9	1.9	24.4%	21.8	18.1	3.7	20.5%
Wine	9.7	9.0	0.7	7.4%	19.7	19.0	0.7	3.5%
Shochu	6.3	6.2	0.1	1.4%	13.2	13.2	- 0.0	- 0.2%
Other	0.0	0.0	- 0.0	- 13.2%	0.0	0.0	0.0	6.6%
Other alcohol beverages total	38.3	35.5	2.9	8.1%	81.9	76.5	5.3	6.9%
Non-alcohol beverages	5.7	5.7	0.1	1.0%	13.9	13.9	0.0	0.1%
Other, contracted manufacture, etc.	5.1	5.6	- 0.5	- 8.7%	13.7	12.3	1.5	11.9%
Asahi Breweries Revenue	181.6	189.3	- 7.6	- 4.0%	446.4	443.0	3.5	0.8%
Other / elimination in segment *1	5.0	6.7	- 1.7	- 24.8%	11.0	14.2	- 3.2	- 22.8%
Corporate adjustment (IFRS adjustment)	- 6.4	- 7.6	1.3	-	- 17.1	- 17.0	- 0.1	-
Revenue total	180.3	188.4	- 8.0	- 4.3%	440.3	440.2	0.1	0.0%

*1 We reconstructed the business category on January 1, 2018. We reflect the impact related to the issues described as below to the figures in 2017.

Lotte Asahi and Asahi Beer U.S.A, both of which were previously in Other / elimination in segment in Alcohol Beverages Business were transferred to Other / elimination in segment in Overseas Business.

Other / elimination in segment in Alcohol Beverages Business in revenue includes the negative impact of assignment of Masuda inc. (whole saler)

Q1: - JPY1.6 billion, H1 forecast: - JPY3.1 billion

< Core Operating Profit >

(Billions of yen)

	Q1 (3 month ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Beer-type - Decrease in sales volume *2	-	-	- 3.2		-	-	0.3	
Change in Beer-type (*1)	-	-	- 0.1		-	-	0.4	
Other alcohol beverages - increase in sales volume	-	-	0.8		-	-	1.6	
Cost reduction in manufacturing (*2)	-	-	0.4		-	-	0.6	
Cost increase in manufacturing (*3)	-	-	- 0.5		-	-	- 0.6	
Decrease in advertising and sales promotion expense (*4)	21.3	23.1	1.8		50.7	51.0	0.4	
Decrease in other expenses	-	-	1.4		-	-	- 1.4	
Increase in personnel expenses	-	-	- 0.1		-	-	- 0.3	
Decrease in depreciation	-	-	0.3		-	-	0.1	
Decrease in sales equipment expenses	-	-	0.2		-	-	- 0.3	
Decrease in others *6	-	-	1.0		-	-	- 0.9	
Asahi Breweries Core operating profit	15.7	15.1	0.6	4.0%	47.7	46.4	1.3	2.7%
Other / elimination in segment	- 0.1	- 0.1	- 0.0	-	0.2	0.2	- 0.0	- 17.2%
Core operating profit total	15.6	15.0	0.6	3.9%	47.9	46.7	1.2	2.6%

*2 The figures include the impact of price revision.

(*1) Container mix -0.1

(*2) Raw materials 0.1, Mix improvement of other than beer-type 0.2, and others

(*3) Raw materials -0.1, Utilities -0.3, and others

(*4) Advertisement 1.0, Promotion expense 0.8 (Beer-type 2.8, others -1.1)

2018 Q1 Breakdown of Inc./Dec. in Revenue and Profit (Soft Drinks Business)
< Asahi Soft Drinks Sales Volume >

(Millions of cases)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Carbonated drinks	13.01	11.88	1.13	9.5%	30.69	29.32	1.37	4.7%
Fruit juice	4.54	4.87	-0.32	-6.6%	9.41	10.57	-1.16	-11.0%
Coffee	9.59	10.77	-1.18	-11.0%	22.28	22.28	0.00	0.0%
Tea	7.94	8.08	-0.14	-1.8%	18.55	19.20	-0.65	-3.4%
Mineral water	4.62	4.28	0.33	7.7%	10.98	10.56	0.42	4.0%
Lactic acid drinks	9.45	8.30	1.15	13.9%	21.97	20.89	1.09	5.2%
Other drinks	3.89	3.71	0.19	5.0%	9.66	8.97	0.69	7.6%
Asahi Soft Drinks total	53.04	51.89	1.15	2.2%	123.54	121.79	1.75	1.4%

< Revenue >

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Carbonated drinks	21.5	18.9	2.6	13.7%	49.7	46.7	3.0	6.3%
Fruit juice	7.6	7.9	-0.3	-3.8%	15.2	16.8	-1.6	-9.3%
Coffee	20.8	22.7	-1.9	-8.4%	48.1	47.0	1.2	2.5%
Tea	12.5	12.4	0.1	0.9%	29.7	29.4	0.3	1.1%
Mineral water	5.2	4.8	0.4	7.6%	13.2	12.4	0.8	6.5%
Lactic acid drinks	20.4	18.0	2.4	13.4%	47.4	46.0	1.4	3.0%
Other drinks	11.6	10.6	1.0	9.3%	30.2	27.1	3.2	11.7%
Other	2.4	2.7	-0.3	-11.7%	5.5	5.6	-0.1	-1.8%
Asahi Soft Drinks Revenue	102.1	98.1	4.0	4.0%	239.1	231.0	8.2	3.5%
LB Revenue	-	4.3	-4.3	-	-	10.2	-10.2	-
Other / elimination in segment	-	-0.4	0.4	-	-	-1.0	1.0	-
Corporate adjustment (IFRS adjustment)	-29.1	-26.9	-2.2	-	-66.4	-61.8	-4.6	-
Revenue total	72.9	75.2	-2.2	-2.9%	172.7	178.3	-5.6	-3.1%

< Core Operating Profit >

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Increase in sales volume	-	-	0.5		-	-	1.0	
Change in product & package mix	-	-	0.0		-	-	0.1	
Cost reduction *1	-	-	1.3		-	-	2.2	
Cost increase *2	-	-	-0.4		-	-	-0.9	
Decrease in advertising and sales promotion expenses *3	-	-	0.0		-	-	-0.7	
Increase in other expenses *4	-	-	-0.7		-	-	-1.2	
Asahi Soft Drinks core operating profit	3.7	3.1	0.7	21.2%	16.7	16.1	0.6	3.5%
LB core operating profit	-	0.0	-0.0	-	-	0.3	-0.3	-
Other / elimination in segment	0.1	0.1	-0.1	-50.6%	0.1	0.2	-0.0	-15.3%
Core operating profit total	3.8	3.2	0.6	18.0%	16.8	16.6	0.2	1.3%

*1 Raw materials 0.3, Package 0.3, Operational efficiency / In-house production 0.7

*2 Raw materials -0.2, Package -0.2

*3 Advertisement 0.8, Promotion expense -0.8

*4 Depreciation, and others

Reference

◆Overseas Business performance excluding the impact of foreign exchange

(Billions of yen)

	Q1 (3 months ended March 31)				H1 forecast (announced on February 15)			
	2017	Inc./Dec.	YoY		2017	Inc./Dec.	YoY	
Europe business	89.8	24.5	65.4	267.3%	199.6	142.6	56.9	39.9%
Oceania business	44.7	41.5	3.2	7.7%	83.7	76.0	7.7	10.2%
Southeast Asia business	13.2	13.0	0.2	1.8%	24.9	26.8	- 1.9	- 7.0%
China business	4.2	3.9	0.3	7.2%	3.3	8.6	- 5.3	- 61.5%
Other / elimination in segment *1	4.3	4.5	- 0.2	- 4.1%	9.8	9.1	0.7	7.4%
Corporate adjustment (IFRS adjustment)	-	-	-	-	-	-	-	-
Revenue	156.2	87.3	68.9	78.9%	321.3	263.1	58.2	22.1%
Europe business	10.1	- 0.8	10.8	-	28.3	16.0	12.3	77.3%
Oceania business	2.7	2.7	0.0	0.0%	4.0	3.7	0.3	8.4%
Southeast Asia business	0.3	0.1	0.3	462.4%	0.9	0.4	0.5	117.1%
China business	0.2	0.2	0.0	1.4%	0.1	0.6	- 0.5	- 87.8%
Other / elimination in segment *1	0.4	0.2	0.1	58.6%	0.5	0.5	0.0	8.6%
Core operating profit	13.8	2.5	11.2	443.8%	33.8	21.1	12.6	59.7%

* The figures in 2018 are converted by the previous year's local currency rate

*1 We reconstructed the business category on January 1, 2018. We reflect the impact related to the issues described as below to the figures in 2017. Lotte Asahi and Asahi Beer U.S.A, both of which were previously in Other / elimination in segment in Alcohol Beverages Business were transferred to Other / elimination in segment in Overseas Business.

◆Exchange Rate

(Yen)

	2017 Q1 (Average)	2018 Q1 (Average)	2018 forecast (announced on February 15)
US dollar	113.6	108.2	109.0
Euro (Western Europe)	121.1	133.1	128.0
Euro (Central Europe)	-	133.1	128.0
Australian dollar	86.2	85.2	86.0
Ringgit Malaysia	25.6	27.6	26.0
Indonesian Rupiah	0.0085	0.0080	0.0084
Chinese Yuan	16.6	17.0	16.4