

Summary】

FY2003 Interim Results (Consolidated)

<Summary of Statements of income>

	FY2003 1H	FY2002 1H	YoY	Target announced Feb. 2003	Difference
					(¥billion)
Asahi Breweries	500.1	499.9	0.2	537.0	(36.9)
Asahi Soft Drinks	92.5	87.4	5.1	91.7	0.8
Asahi Food & Healthcare	10.7	6.7	4.0	11.3	(0.6)
Restaurant business	5.5	5.7	(0.2)	6.0	(0.5)
Others	30.8	34.3	(3.5)	36.0	(5.2)
Sales	639.6	634.0	5.6 0.9%	682.0	(42.4) -6.2%
Asahi Breweries	21.8	28.7	(6.9)	26.0	(4.2)
Asahi Soft Drinks	0.1	(2.6)	2.7	(1.5)	1.6
Asahi Food & Healthcare	(0.3)	(0.3)	0.0	(0.3)	0.0
Restaurant business	(0.3)	(0.3)	0.0	(0.1)	(0.2)
Others	0.3	1.5	(1.2)	(0.1)	0.4
Operating profit	21.6	27.0	(5.4) -20.2%	24.0	(2.4) -9.9%
Non-operating income or expense	(2.9)	(3.7)	0.8	(4.0)	1.1
Income/expense on financing activities	(1.5)	(2.0)	0.5	(1.8)	0.3
Other income/expense, net	(1.4)	(1.7)	0.3	(2.2)	0.8
[Amortization of consolidation difference]	0.8	0.8	0.0	0.8	0.0
[Provision for doubtful accounts]	0.0	(1.6)	1.6	0.0	0.0
[Others]	(2.2)	(0.9)	(1.3)	(3.0)	0.8
Ordinary profit	18.7	23.3	(4.6) -20.1%	20.0	(1.3) -6.5%
Extraordinary items	(6.4)	(6.6)	0.2	(10.5)	4.1
Gain on reverse of allowance for doubtful accounts	0.5	-	0.5	-	0.5
Loss on sales and disposal of fixed assets	(0.9)	(5.3)	4.4	(3.0)	2.1
Loss on sale of investment securities	0.0	(0.4)	0.4	-	0.0
Loss on devaluation of investment securities	(1.2)	(0.8)	(0.4)	-	(1.2)
Loss on liquidation of business	(4.3)	-	(4.3)	-	(4.3)
Prior year's provision for reserve for officer's retirement benefits	(0.6)	-	(0.6)	-	(0.6)
Other extraordinary items	0.1	(0.1)	0.2	-	0.1
Business restructuring	-	-	-	(7.5)	7.5
Income before taxes	12.3	16.7	(4.4)	9.5	2.8
Income taxes	5.4	7.3	(1.9)	3.9	(1.5)
Minority interests in net loss of unconsolidated subsidiaries	(1.3)	(1.3)	0.0	(1.4)	(1.0)
Net income	8.2	10.7	(2.5) -23.0%	7.0	1.2 17.9%

<Summary of Statements of Balance Sheet>

	FY2003 1H	FY2002 1H	YoY
Total assets	1,270.3	1,325.1	(54.7)
Total shareholders' equity	386.3	391.1	(4.7)
Interest-bearing debt	402.2	408.4	(6.2)

<Others>

	FY2003 1H	FY2002 1H	YoY
Operating margin	3.4%	4.3%	-0.9%
Capital expenditures	19.3	21.8	(2.4)
Depreciation	26.1	25.5	0.6

Target announced Feb. 2003	Difference
3.5%	-0.1%

(¥billion)

**FY2003 Interim Results (Non-consolidated)**

<Sales Figures>

(million cases)

	FY2003 1H	FY2002 1H	YoY	Target announced Feb. 2003	Difference
Beer	67.92	74.31	(6.39) -8.6%	73.00	(5.08) -7.0%
Happoshu	24.91	24.28	0.63 2.6%	28.00	(3.09) -11.0%
Total	92.83	98.59	(5.76) -5.8%	101.00	(8.17) -8.1%

<Summary of statements of income>

(¥billion)

	FY2003 1H	FY2002 1H	YoY	Target announced Feb. 2003	Difference
Beer	353.1	386.1	(33.0)	379.2	(26.1)
Happoshu	86.4	86.1	0.3	94.1	(7.7)
Others	60.6	27.7	32.9	63.7	(3.1)
Sales	500.1	499.9	0.2 0.0%	537.0	(36.9) -6.9%
Beer - decrease in sales volume	-	-	(9.8)	(2.0)	(7.8)
Happoshu - increase in sales volume	-	-	0.8	5.0	(4.2)
Others - increase in sales	-	-	9.0	10.3	(1.3)
Happoshu - price reduction	-	-	(4.6)	(5.0)	0.4
Cost reduction in logistics	-	-	2.9	1.0	1.9
Cost reduction in manufacturing	-	-	2.1	1.0	1.1
Change in production composition	-	-	0.5	0.6	(0.1)
Increase in sales promotion expense	55.7	51.6	(4.1)	(7.8)	3.7
Other expenses	-	-	(3.7)	(5.8)	2.1
Operating profit	21.8	28.7	(6.9) -24.1%	26.0	(4.2) -16.3%
Income/expense on financing activities	(0.4)	(0.8)	0.4	(1.0)	0.6
Other income/expense, net	(1.4)	(4.7)	3.3	(2.0)	0.6
[Provision for doubtful accounts]	-	(3.0)	3.0	-	0.0
[Other]	(1.4)	(1.7)	0.3	(2.0)	0.6
Ordinary profit	20.0	23.2	(3.2) -13.8%	23.0	3.0 -13.2%
Extraordinary Items	(6.0)	(11.1)	5.1	(9.5)	3.5
Gain on sale of fixed assets	0.2	0.0	0.2	-	0.2
Gain on sale of Investment securities	0.0	0.1	(0.1)	-	0.0
Gain on reverse of allowance for doubtful accounts	0.5	-	0.5	-	0.5
Loss on sales and disposal of fixed assets	(0.6)	(5.0)	4.4	(1.9)	1.3
Loss on devaluation of investment securities	(1.2)	(0.9)	(0.3)	-	(1.2)
Subsidiaries related expense	(4.3)	(5.3)	1.0	-	(4.3)
Prior year's provision for reserve for officer's retirement benefits	(0.6)	-	(0.6)	-	(0.6)
Retirement benefits for directors	-	0.0	0.0	(0.1)	0.1
Business restructuring	-	-	-	(7.5)	7.5
Income before taxes	14.0	12.1	1.9	13.5	0.5
Income taxes	8.2	4.8	(3.4)	6.5	(1.7)
Net income	5.8	7.3	(1.5) -19.7%	7.0	(1.2) -16.4%

<Summary of Statements of Balance Sheet>

(¥billion)

	FY2003 1H	FY2002 1H	YoY
Total assets	1,093.1	1,137.4	(44.3)
Total shareholders' equity	378.2	390.9	(12.7)
Interest-bearing debt	344.9	347.3	(2.4)

<Others >

	FY2003 1H	FY2002 1H	YoY	Target announced Feb. 2003	Difference
Operating margin	4.3%	5.7%	-1.4%	4.8%	-0.5%

(¥billion)

Capital expenditures	15.0	16.1	(1.1)
Depreciation	19.8	18.6	1.2

**Summary】**
**FY2003 Consolidated Forecast**
**Summary of Statements of income**

(¥billion)

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Asahi Breweries	1,100.0	1,093.8	6.2	1,169.0	(69.0)
Asahi Soft Drinks	188.0	177.6	10.4	185.3	2.7
Asahi Food & Healthcare	22.5	14.8	7.7	23.7	(1.2)
Restaurant business	12.1	12.1	0.0	12.8	(0.7)
Others	67.4	76.9	(9.5)	77.2	(9.8)
<b>Sales</b>	<b>1,390.0</b>	<b>1,375.2</b>	<b>14.8</b>	<b>1,468.0</b>	<b>(78.0)</b>
			1.1%		-5.3%
Asahi Breweries	63.0	69.8	(6.8)	71.0	(8.0)
Asahi Soft Drinks	2.3	(3.8)	6.1	1.1	1.2
Asahi Food & Healthcare	0.1	0	0.1	0.3	(0.2)
Restaurant business	(0.2)	(0.3)	0.1	0	(0.2)
Others	0.8	3.6	(2.8)	0.6	0.2
<b>Operating profit</b>	<b>66.0</b>	<b>69.3</b>	<b>(3.3)</b>	<b>73.0</b>	<b>(7.0)</b>
			-4.8%		-9.6%
Non-operating income or expense	(6.0)	(11.8)	5.8	(6.0)	0
Income/expense on financing activities	(3.5)	(4.2)	0.7	(4.0)	0.5
Other income/expense, net	(2.5)	(7.6)	5.1	(2.0)	(0.5)
[Amortization of consolidation difference]	1.6	1.6	0	1.6	0
[Provision for doubtful accounts]	0	(4.9)	4.9	0	0
[Others]	(4.1)	(4.3)	0.2	(3.6)	(0.5)
<b>Ordinary profit</b>	<b>60.0</b>	<b>57.5</b>	<b>2.5</b>	<b>67.0</b>	<b>(7.0)</b>
			4.2%		-10.4%
Extraordinary items	(20.6)	(25.1)	4.5	(21.2)	0.6
Gain on sale of fixed assets	0.2	0.2	0	-	0.2
Gain on reverse of allowance for doubtful accounts	0.5	-	0.5	-	0.5
Loss on sale and disposal of fixed assets	(5.0)	(8.5)	3.5	(6.0)	1.0
Loss on liquidation of real estate	(7.0)	(4.6)	(2.4)	-	(7.0)
Loss on devaluation of investment securities	(1.9)	(7.4)	5.5	-	(1.9)
Subsidiary related expense	(6.5)	(0.5)	(6.0)	-	(6.5)
Prior year's provision for reserve for officer's retirement benefits	(0.6)	-	(0.6)	-	(0.6)
Loss on creation of retirement benefit trust	-	(3.6)	3.6	-	-
Other	(0.3)	(0.7)	0.4	(0.2)	(0.1)
Business restructuring	-	-	-	(15.0)	15.0
<b>Income before taxes</b>	<b>39.4</b>	<b>32.4</b>	<b>7.0</b>	<b>45.8</b>	<b>(6.4)</b>
<b>Income taxes</b>	<b>18.4</b>	<b>17.7</b>	<b>(0.7)</b>	<b>19.8</b>	<b>1.4</b>
<b>Net income</b>	<b>21.0</b>	<b>14.7</b>	<b>6.3</b>	<b>26.0</b>	<b>(5.0)</b>
			42.3%		-19.2%

**<Summary of Statements of Balance Sheet>**

(¥billion)

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Total assets	1,270.0	1,294.7	(24.7)	1,289.0	(19.0)
Interest-bearing debt	386.0	402.2	(16.2)	390.0	(4.0)

**<Others>**

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Operating margin	4.7%	5.0%	-0.3%	5.0%	-0.3%

(¥billion)

Capital expenditures	44.0	41.2	2.8	44.0	0
Depreciation	53.0	51.5	1.5	53.0	0

**Summary】**
**FY2003 Non-Consolidated Forecast**
**<Sales Figures>**

(million cases)

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Beer	148.50	162.43	(13.93) -8.6%	161.00	(12.50) -7.8%
Happoshu	54.00	46.97	7.03 15.0%	57.00	(3.00) -5.3%
Total	202.50	209.40	(6.9) -3.3%	218.00	(15.50) -7.1%

**<Summary of statements of income>**

(¥billion)

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Beer	776.5	849.6	(73.1)	841.5	(65.0)
Happoshu	194.7	162.4	32.3	191.4	3.3
Others	128.8	81.8	47.0	136.1	(7.3)
Sales	1,100.0	1,093.8	6.2 0.6%	1,169.0	(69.0) -5.9%
Beer - decrease in sales volume	-	-	(21.0)	(1.8)	(19.2)
Happoshu - increase in sales volume	-	-	8.8	12.7	(3.9)
Cost reduction in logistics	-	-	5.8	4.3	1.5
Cost reduction in manufacturing	-	-	3.5	1.8	1.7
Others - increase in sales	-	-	12.8	15.7	(2.9)
Happoshu - price reduction	-	-	(4.6)	(5.0)	0.4
Change in production composition	-	-	1.0	1.4	(0.4)
Cost increase in raw materials	-	-	(1.0)	(3.3)	2.3
Sales promotion expense	112.5	106.0	(6.5)	(16.5)	10.0
Other expenses	-	-	(5.6)	(8.1)	2.5
Operating profit	63.0	69.8	(6.8) -9.8%	71.0	(8.0) -11.3%
Income/expense on financing activities	(2.0)	(2.2)	0.2	(2.6)	0.6
Other income/expense, net	(4.0)	(10.9)	6.9	(3.4)	(0.6)
[Provision for doubtful accounts]	(1.0)	(6.7)	5.7	-	(1.0)
[Other]	(3.0)	(4.2)	1.2	(3.4)	0.4
Ordinary profit	57.0	56.7	0.3 0.5%	65.0	(8.0) -12.3%
Extraordinary Items	(19.5)	(29.9)	10.4	(16.5)	(3.0)
Gain on sale of fixed assets	0.2	0.0	0.2	-	0.2
Gain on sale of investment securities	0.0	0.3	(0.3)	-	0.0
Gain on reverse of allowance for doubtful accounts	0.5	-	0.5	-	0.5
Loss on sales and disposal of fixed assets	(4.0)	(7.5)	3.5	(4.4)	0.4
Loss on liquidation of real estate	(3.8)	(2.6)	(1.2)	-	(3.8)
Loss on devaluation of investment securities	(1.9)	(7.4)	5.5	-	(1.9)
Subsidiary related expense	(9.9)	(9.1)	(0.8)	-	(9.9)
Loss on creation of retirement benefit trust	-	(3.6)	3.6	-	-
Prior year's provision for reserve for officer's retirement benefits	(0.6)	-	(0.6)	-	(0.6)
Retirement benefits for directors	-	0.0	0.0	(0.1)	0.1
Business restructuring	-	-	-	(12.0)	12.0
Income before taxes	37.5	26.8	10.7	48.5	(11.0)
Income taxes	22.5	16.2	(6.3)	23.5	1.0
Net income	15.0	10.6	4.4 42.0%	25.0	(10.0) -40.0%

**<Summary of Statements of Balance Sheet>**

(¥billion)

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Total assets	1,100.0	1,127.6	(27.6)	1,114.6	(14.6)
Interest-bearing debt	335.0	347.4	(12.4)	335.0	0.0

**<Others>**

	FY2003 Est.	FY2002	YoY	Target announced Feb. 2003	Difference
Operating margin	5.7%	6.4%	-0.7%	6.1%	-0.4%
Capital expenditures	33.0	30.1	2.9	33.0	0.0
Depreciation	40.0	37.8	2.2	40.0	0.0