

Supplementary Information

FY2003 Consolidated 1Q Financial Results

1. Statements of Operations

(in billion yen)

	3 months ended March 31			FY2003 forecast (announced Feb.21st)		
	2003	2002	Inc./Dec.		2002	Inc./Dec.
Asahi Breweries	209.4	208.6	0.8	537.0	499.9	37.1
Asahi Soft Drinks	40.9	36.0	4.9	91.7	87.5	4.2
Food and Pharmaceuticals	5.0	3.3	1.7	11.4	6.7	4.7
Restaurants	2.5	2.6	(0.1)	6.0	5.7	0.3
Other	15.2	17.2	(2.0)	35.9	34.3	1.6
Sales	273.0	267.7	5.3	682.0	634.1	47.9
			-2.0%			-7.6%
Asahi Breweries	(2.7)	3.2	(5.9)	26.0	28.7	(2.7)
Asahi Soft Drinks	(2.9)	(4.7)	1.8	(1.5)	(2.6)	1.1
Food and Pharmaceuticals	(0.2)	0	(0.2)	(0.3)	(0.3)	0
Restaurants	(0.3)	(0.2)	(0.1)	(0.1)	(0.3)	0.2
Other	(0.1)	(0.2)	0.1	(0.1)	1.6	(1.7)
Operating profit	(6.2)	(1.9)	(4.3)	24.0	27.1	(3.1)
Non-operating income or expenses	(1.2)	(0.2)	(1.0)	(4.0)	(3.7)	(0.3)
Expense on financing activities	(0.7)	(0.9)	0.2	(1.8)	(2.0)	0.2
Other expense, net	(0.5)	0.7	(1.2)	(2.2)	(1.7)	(0.5)
Ordinary income	(7.4)	(2.1)	(5.3)	20.0	23.4	(3.4)
Extraordinary items	(5.4)	(0.3)	(5.1)	(10.5)	(6.6)	(3.9)
Gain on sale of fixed assets	0	0	0	0	0.2	(0.2)
Loss on sale and disposal of fixed assets	(0.6)	(0.3)	(0.3)	(3.0)	(5.3)	2.3
Loss on liquidation of subsidiaries	(4.4)	-	(4.4)	-	-	-
Financial and business restructuring cost	-	-	-	(7.5)	-	(7.5)
Other extraordinary items	(0.4)	0	(0.4)	0	(1.5)	1.5
Income before taxes	(12.8)	(2.4)	(10.4)	9.5	16.8	(7.3)
Income taxes	(5.6)	(0.6)	(5.0)	3.9	7.4	(3.5)
Minority interests in net loss of unconsolidated subsidiaries	(2.1)	(1.5)	(0.6)	(1.4)	(1.3)	(0.1)
Net income	(5.1)	(0.3)	(4.8)	7.0	10.7	(3.7)

1. Factors affecting increase/decrease in operating income

(in billion yen)

	3 months ended March 31, 2003			Note
	2002	Inc./Dec		
Gross profit on sales	83.9	78.5	5.4	Beer 0.7, Soft drinks 4.1
Selling General and Administrative expenses:	90.1	80.4	9.7	
Sales promotion expenses	46.0	37.5	8.5	
[Sales incentives]	(29.1)	(22.5)	(6.6)	Beer 4.3, Soft drinks 2.0
[Advertising expenses]	(16.9)	(15.0)	(1.9)	Beer 0.6, Soft drinks 0.6
Transport cost	8.4	8.0	0.4	
Personnel cost	14.7	12.9	1.8	
Others	21.0	22.0	(1.0)	Rental revenue of soft drink's vending machine (0.6)
Operating income	(6.2)	(1.9)	(4.3)	

2. Summary of balance sheet and changes in major balance sheet items

(in billion yen)

	March 31, 2003			Note
		2002	Dec./Inc.	
Current Assets:				
Cash and cash equivalents	20.2	20.4	(0.1)	
Notes and accounts receivables	194.3	202.4	(8.1)	Beer (6.7)
Inventories	104.5	101.6	2.9	
Allowance for doubtful accounts	(7.7)	(5.9)	(1.8)	Beer (1.7)
Others	49.8	40.9	8.9	
Total current assets	361.2	359.5	1.6	
Fixed assets:				
Tangible fixed assets	716.2	738.9	(22.7)	Beer (18.0), Soft Drinks (1.8)
Intangible fixed assets	17.3	11.8	5.4	Beer 5.3
Investment securities	70.6	84.4	(13.8)	Trust setup for parent company(7.1), write-down (6.4), etc.
Allowance for doubtful accounts	(22.4)	(19.3)	(3.0)	Beer (3.2)
Other assets	98.0	97.9	0.1	
Total fixed assets	879.8	913.9	(34.0)	
Total assets:	1,241.0	1,273.4	(32.4)	
Current Liabilities:				
Notes and account payable	66.2	81.7	(15.5)	Beer (6.7), Soft Drinks (2.9), etc.
Financial liabilities	214.2	213.2	0.9	
Alcohol tax payable	103.2	104.4	(1.2)	
Other	163.5	170.6	(7.0)	Cost of construction payable(11.0), etc.
Total current liabilities	547.3	570.1	(22.7)	
Non-current liabilities:				
Financial liabilities	232.6	227.5	5.0	
Other liabilities	73.5	78.6	(5.0)	Liability for retirement benefits (3.7)
Total non-current liabilities	306.1	306.2	0	
Total Liabilities:	853.5	876.3	(22.8)	
Minority interests:	15.6	16.7	(1.0)	
Shareholders' equity:				
Common stock	182.5	182.5	0	
Capital Surplus	181.2	180.8	0.3	
Retained earnings	25.4	17.1	8.2	
Appreciation by revaluation of investment securities	(0.4)	(1.7)	1.2	
Foreign currency translation adjustments	1.0	2.1	(1.1)	
Treasury stock	(17.9)	(0.6)	(17.3)	
Total Shareholders' Equity:	371.8	380.3	(8.5)	
Total Liabilities, Minority interests and shareholders' equity	1,241.0	1,273.4	(32.4)	

3. Breakdown of Financial liabilities outstanding

(in billion yen)

	March 31, 2003			Notes
		2002	Inc./Dec.	
Financial liabilities outstanding	446.8	440.8	6.0	
Asahi Breweries	380.1	375.0	5.1	*Asahi Breweries includes group finance. Subsidiaries' figures are on outstanding balance bass excluding group finance.
Asahi Soft Drinks	36.6	25.1	11.5	
A BIF	7.7	9.2	(1.5)	
Others	22.4	31.5	(9.1)	