

Sales Performance (Feb. 2024)

Asahi Group Japan, Ltd.

■ **Asahi Breweries**

[Revenue by category (YoY)]

| | Feb. | Jan.-Feb. |
|-----------------------|---------|-----------|
| | YoY (%) | YoY (%) |
| Beer-type beverages | 114 | 113 |
| Whiskey and Spirits | 131 | 138 |
| RTD | 104 | 100 |
| Wine | 103 | 101 |
| Shochu | 103 | 104 |
| Non-alcohol beverages | 123 | 119 |

<Sales Volume by brands (YoY)>

| (unit/'000 cases) | Feb. | | Jan.-Feb. | |
|-------------------|-------|--------|-----------|--------|
| | Cases | YoY(%) | Cases | YoY(%) |
| Super Dry Total | 4,650 | 122 | 8,410 | 120 |
| Style Free | 960 | 114 | 1,650 | 107 |
| Clear Asahi | 1,010 | 93 | 1,680 | 96 |

※1case=633ml×20 bottles

■ **Asahi Soft Drinks**

[Sales Volume by brands (YoY)]

| | Feb. | Jan.-Feb. |
|-------------------------|---------|-----------|
| | YoY (%) | YoY (%) |
| Mitsuya | 120 | 112 |
| Calpis | 110 | 106 |
| Wonda | 85 | 88 |
| Juroku-cha | 146 | 131 |
| Oisii-mizu | 115 | 121 |
| Wilkison | 110 | 108 |
| Focus 6 Brands Total | 111 | 108 |
| Asahi Soft Drinks Total | 110 | 107 |

■ **Asahi Group Food**

[Revenue by business (YoY)]

| | Feb. | Jan.-Feb. |
|------------------------|---------|-----------|
| | YoY (%) | YoY (%) |
| Mintia | 132 | 130 |
| Ippon Manzoku Bar | 90 | 90 |
| Amano Foods(Miso soup) | 103 | 101 |
| Dear-Natura | 102 | 94 |
| Wakodo(Baby food) | 105 | 104 |
| Balance-kondate series | 106 | 108 |
| Asahi Group Food Total | 104 | 102 |